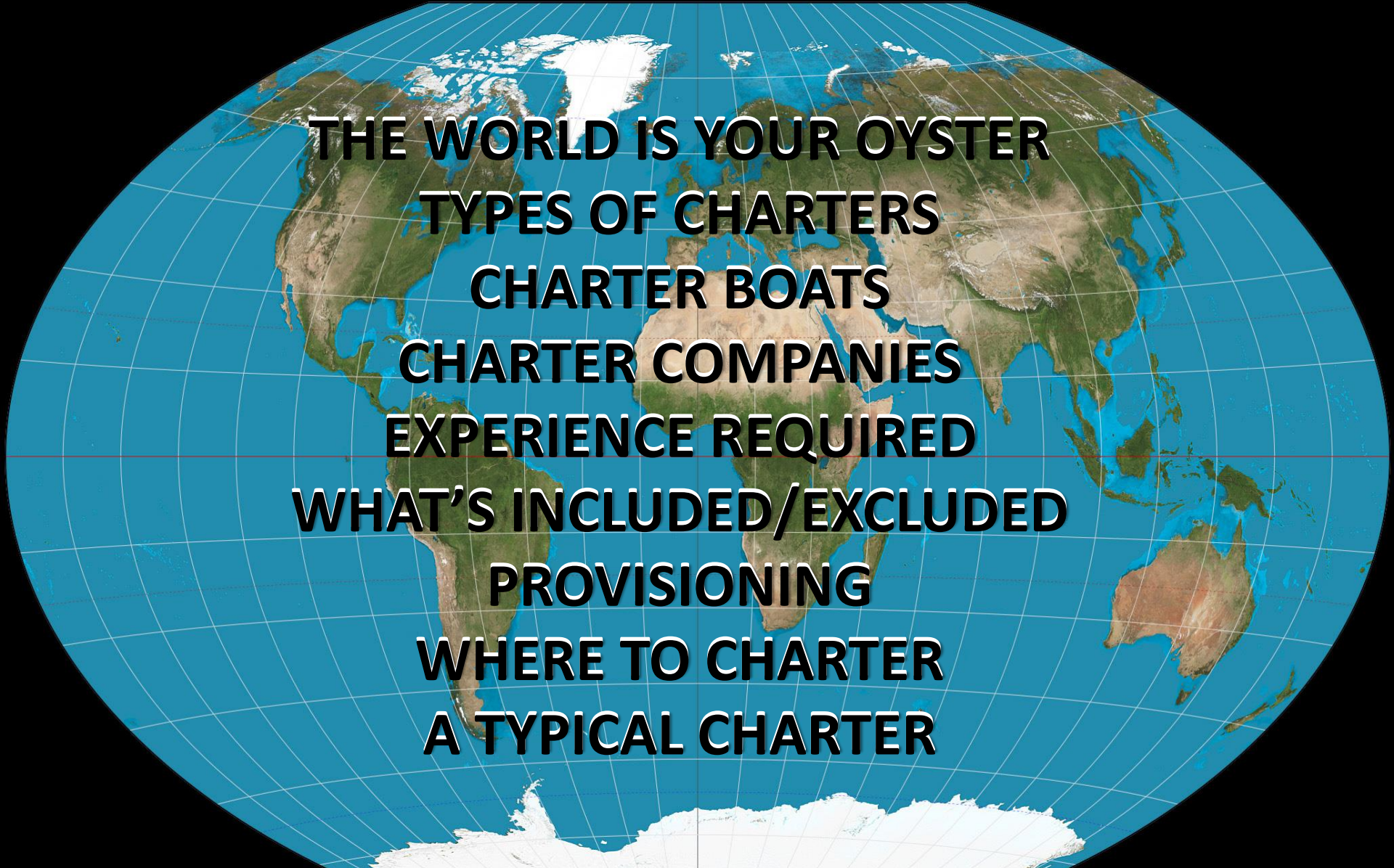


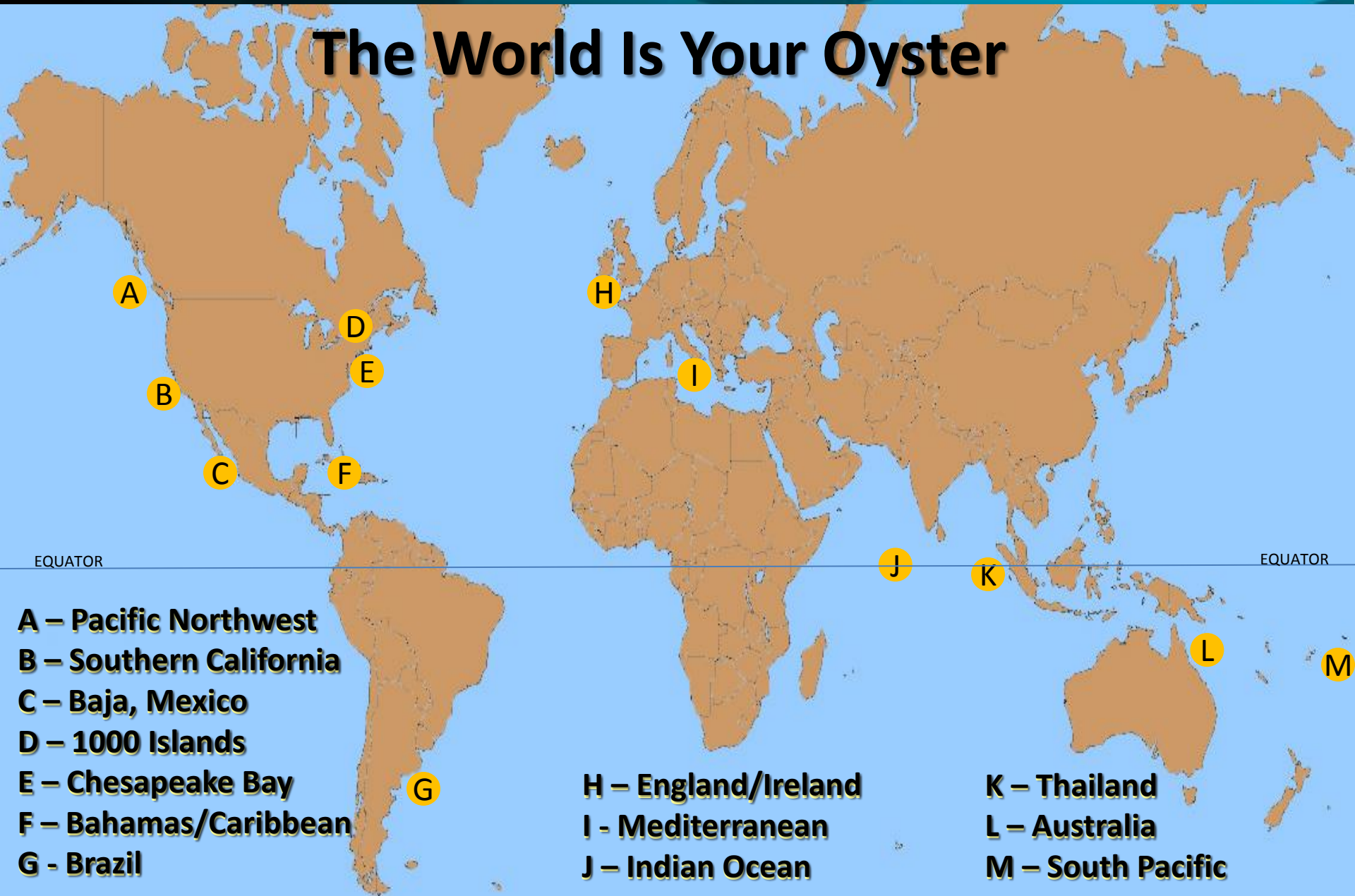
Chartering The World



THE WORLD IS YOUR OYSTER
TYPES OF CHARTERS
CHARTER BOATS
CHARTER COMPANIES
EXPERIENCE REQUIRED
WHAT'S INCLUDED/EXCLUDED
PROVISIONING
WHERE TO CHARTER
A TYPICAL CHARTER

Chartering The World

The World Is Your Oyster



EQUATOR

EQUATOR

- A – Pacific Northwest**
- B – Southern California**
- C – Baja, Mexico**
- D – 1000 Islands**
- E – Chesapeake Bay**
- F – Bahamas/Caribbean**
- G - Brazil**

- H – England/Ireland**
- I - Mediterranean**
- J – Indian Ocean**

- K – Thailand**
- L – Australia**
- M – South Pacific**

Chartering The World



PACIFIC NORTHWEST



Chartering The World



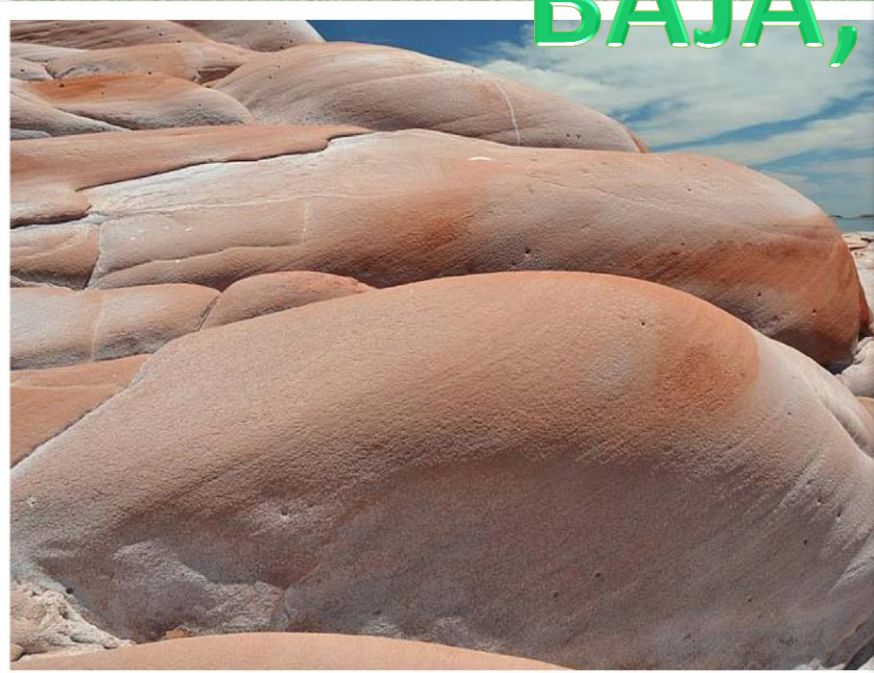
SOUTHERN CALIFORNIA



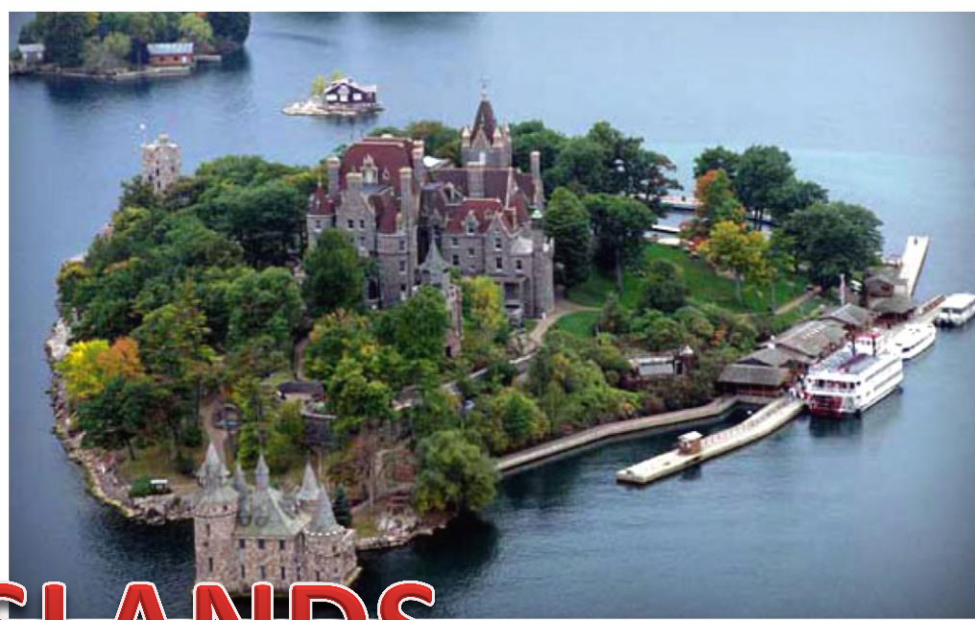
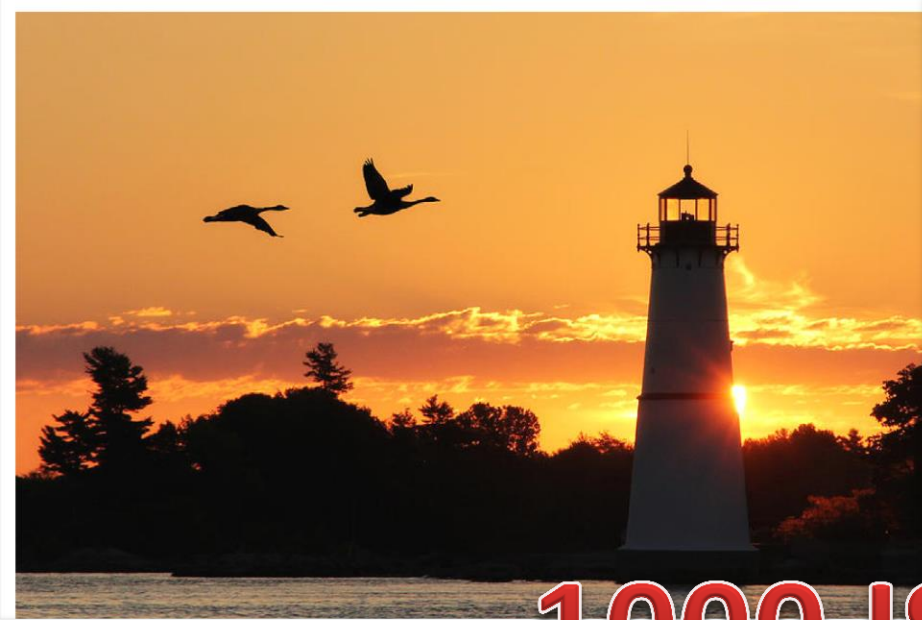
Chartering The World



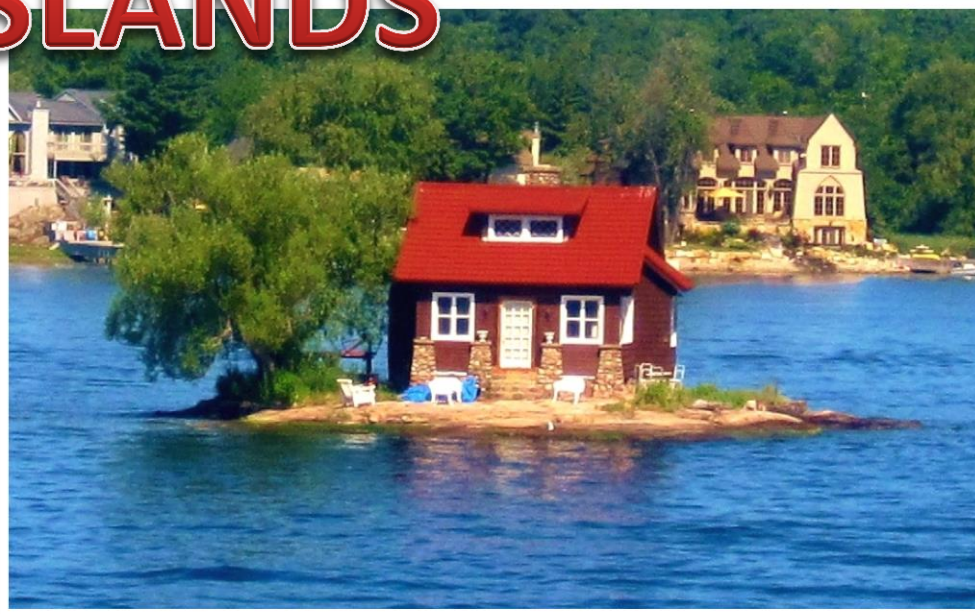
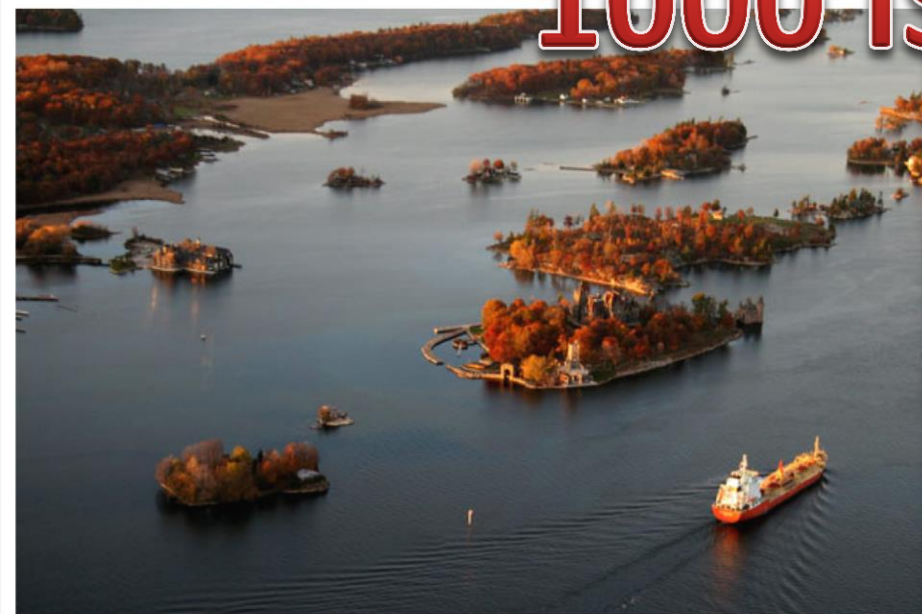
BAJA, MEXICO



Chartering The World



1000 ISLANDS



Chartering The World



CHESAPEAKE BAY



Chartering The World



CARIBBEAN



Chartering The World



BRAZIL



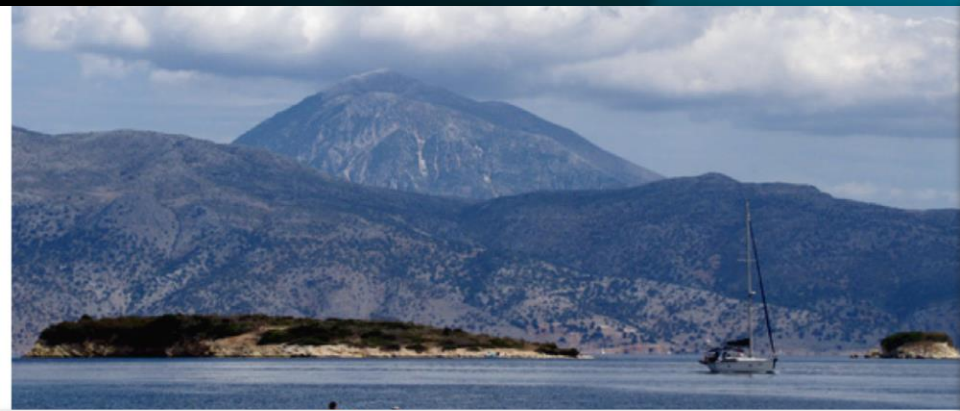
Chartering The World



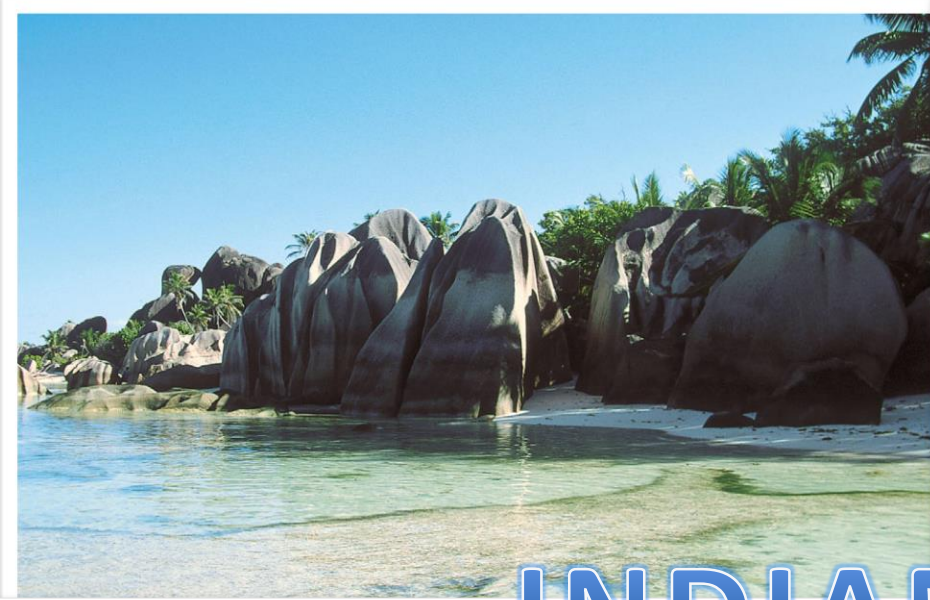
ENGLAND/IRELAND



Chartering The World



Chartering The World



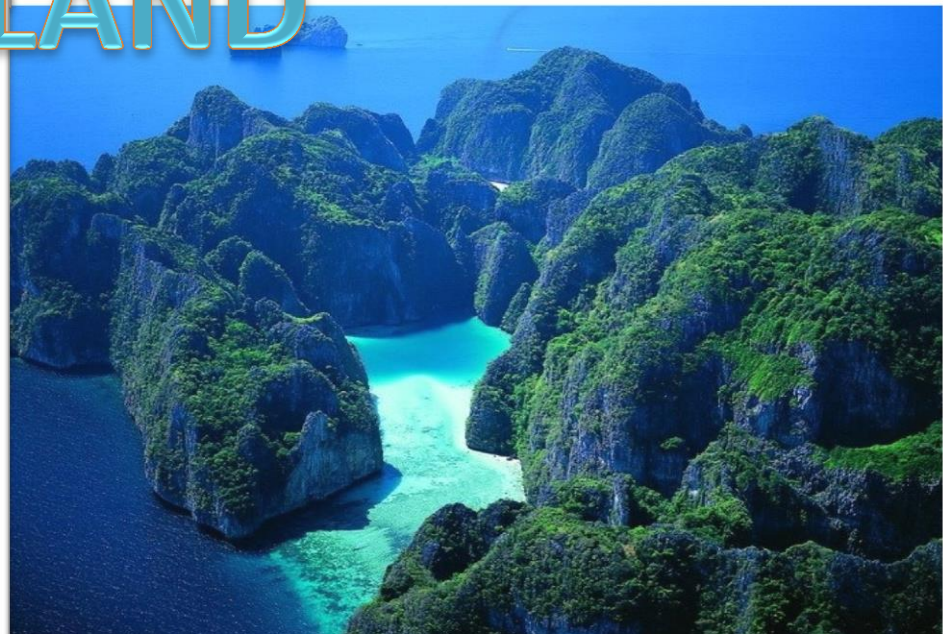
INDIAN OCEAN



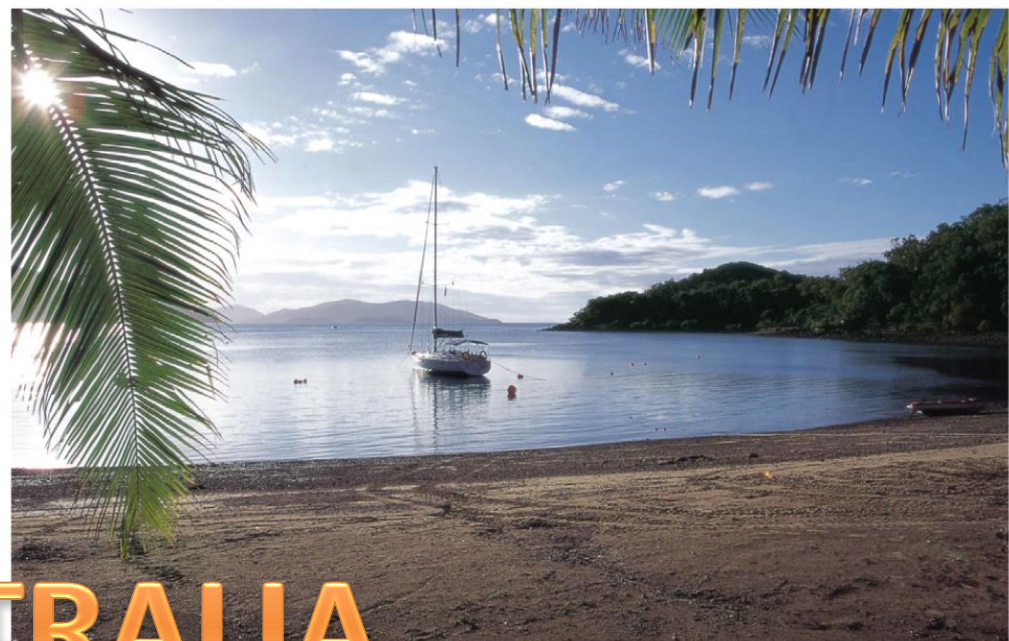
Chartering The World



THAILAND



Chartering The World



AUSTRALIA



Chartering The World



SOUTH PACIFIC



Chartering The World

Types of Charters

Bareboat charter - you are the captain and you provide the crew.

Pros: Smaller boat. Less cost. Go where and when you want. Very private

Cons: You're doing all the work. You have all the responsibility. You're on your own.

Skippered charter - a hired skipper runs and lives on your boat.

Pros: Do as little or as much as you want. Less responsibility. Learn from a professional

Cons: Requires bigger boat (extra cabin), More cost (skipper, boat and food), Less privacy

Crewed charter - a hired skipper runs boat. a hired chef prepares meals. (both live on boat)

Pros: Do as little or as much as you want. No cooking. Less responsibility

Cons: Requires bigger boat (extra cabins), More cost (skipper, chef, boat and food), Less privacy

Flotilla charter - follow a lead flotilla boat

Pros: 24/7 support, Safety in numbers. One big party. Meet new people. Less planning/navigation

Family flotilla can have an activity coordinator to entertain the children

Cons: Extra cost, Restricted destinations, Might not like flotilla people

Sailing school/ Certification charter - brush up on your sailing skills or gain a new certification during your vacation.

Chartering The World

Charter Boats

Sailboats (Monohulls – 36'-54')

- Cheaper to charter than catamarans
- Heel more than catamarans
- Better in large seas than catamarans
- Point higher than catamarans
- Cost less to dock than catamarans
- Use less fuel than catamarans

Sailboats (Catamarans – 38'-58')

- Catamarans have more space above and below decks
- Catamarans have dinghy davit
- Catamarans have a shallower draft than monohulls
- Catamarans are less roly when anchored or moored.
- Catamarans can sail faster on certain points of sail
- Catamarans have two engines

Powerboats (32'-58' including power catamarans)

- Don't need to know how to sail
- Faster than sailboats
- One or two engines
- Shallow draft
- Gas can be expensive



Chartering The World

Charter Companies

Worldwide

- Moorings – largest in the world
- Sunsail – 2nd largest , subsidiary of Moorings
- Dream Yacht Charter – new/up and coming. Newer fleet

Caribbean

- Footloose – only in BVIs. Budget subsidiary of Moorings
- Horizon Yacht Charters
- TMM Yacht Charters
- Conch Charters
- Trade Wind Yachts
- CYOA Yacht Charters
- BVI Yacht Charters

Europe

- Hundreds of Brokers

Canal Boat – (UK, Portugal, Holland, Belgium, France, Germany Italy & Poland)

- Le Boat
- Locaboat
- Nicols



Chartering The World



**BREAKING
NEWS**

Chartering The World



Club Nautique Yacht Broker Policy



As a Club Nautique member you can get an additional 3%-5% off charters (depending on the company) if Club Nautique obtains your initial quote and acts as your agent.

Reciprocal Sailing Clubs Policy

The following list are clubs that will extend reciprocal benefits to Club Nautique members. Club Nautique will grant their members reciprocal benefits providing they don't live within a 200 mile radius of any Club Nautique location.

Harbor Sailboats
619 291 9568
800 854 6625
www.harborsailboats.com
2040 Harbor Island Drive
San Diego, CA 92101

Santa Barbara Sailing Association
805 962 2862
800 350 9090
www.sbsail.com
Santa Barbara Harbor
Santa Barbara, CA 93109

Blue Pacific Boating
310 398 8830
800 398 8830
www.bluepacificboating.com
13444 Bali Way #100
Marina Del Rey, CA 90293

Windworks
207 784 9386
www.sail2.com/sail1
7001 Sea view Avenue NW
Seattle, WA 98117

Marina Sailing
[Http://www.marinasailing.com](http://www.marinasailing.com)
Marine Del Rey 310 822 6617
Long Beach 562 432 4672
Newport Beach 949 548 8900

Redondo Beach 310 318 2772
San Diego 619 221 8286
Channel Islands 805 985 5219

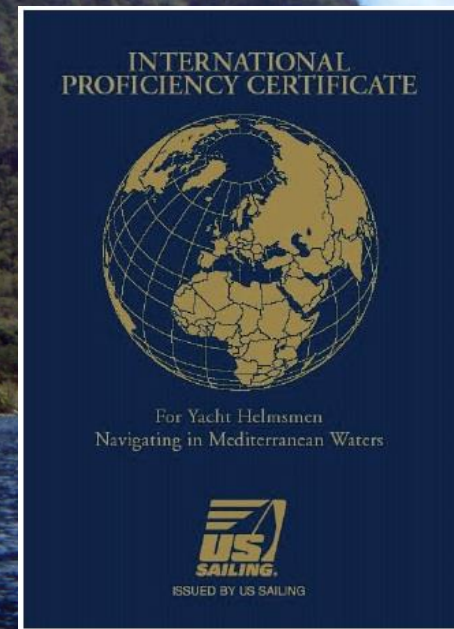
Chartering The World

Experience Required

Charter companies typically require a sailing resume containing:

- a. Years of skippering
- b. Size of boats skippered
- c. Type of sailing (lakes, coastal, offshore etc.)
- d. Anchoring/mooring experience
- e. Accreditations – USSAILING, ASA
- f. Chartering history and/or boat ownership
- g. 1st mate information

More and more European charter companies are requiring an International Proficiency Certification (IPC) sometimes called International Competency Certification (ICC) For sale from USSAILING or ASA.



Chartering The World

What's Included/Excluded

Typically included with your charter: (always confirm)

- PFD's – Adult Type II on boat. No children PFDs.
- Snorkel gear – Adult mask and fins provided. Limited children's sizes
- BBQ – if not propane, check if charcoal is needed and if you'll need lighter fluid. (bring lighter)
- Dinghy with motor. Many European charter companies charge extra.
- Fully stocked galley.
- Full water and fuel tanks (prepay or refill fuel on return).
- CD player/Radio/VHF/Autopilot/Chart Plotter.
- Mobil phone – more and more companies providing basic phone.
- Air conditioning and generators/inverters on larger boats.
- Bimini, dodger, windlass.
- DC to AC inverter (sometimes you have to bring your own).
- Bedding, pillows and towels.

Typically not included with your charter: (always confirm)

- Provisions – sometimes even the basics i.e. toilet paper, dishwashing detergent, sponge
- Cooler, rafts, floaties, paddle boards, SCUBA equipment and kayaks (all for rent)
- Childproof lifeline netting

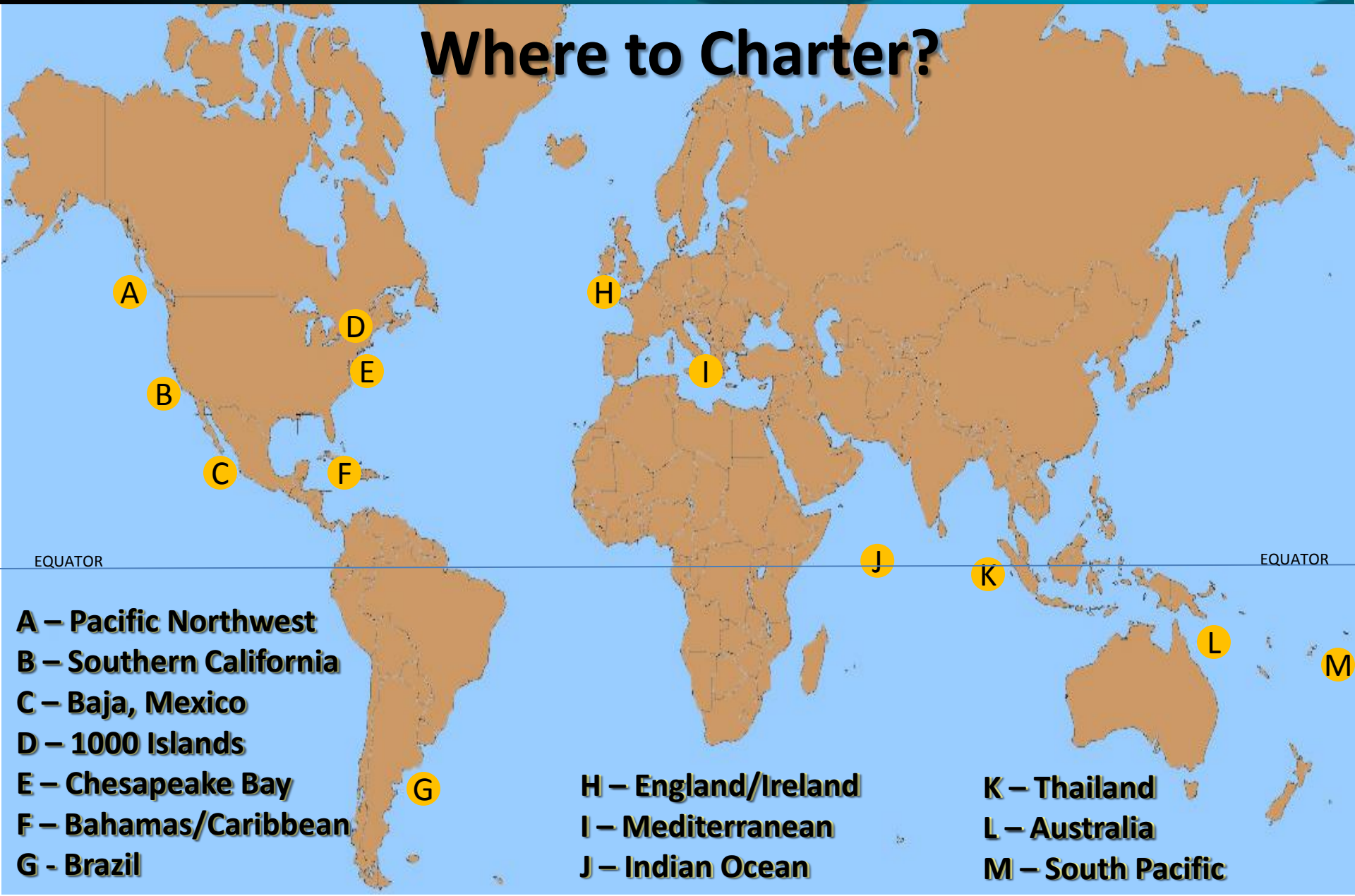
Chartering The World

Provisioning

- Full – All breakfasts, lunches, snacks, dinners. \$30-\$35 p/p per day.
- Split/Partial – All breakfasts, lunches, snacks about ½ your dinners. \$26-\$30 p/p per day.
- Dinner's ashore - All breakfasts, lunches and snacks. \$21-\$23 p/p per day.
- Drinks - Water, soft drinks, beer, wine and spirits extra.
- Self - Shop when you arrive or pre-order from local market. Market will deliver.
- Bring From Home - dry goods, spices, and condiments. Avoid bringing frozen foods. Consult local customs and agricultural rules for bringing in foodstuffs.

Chartering The World

Where to Charter?





Chartering The World

PACIFIC NORTHWEST



- Cruising areas:
Desolation Sound – 120nm
Gulf Islands – 40nm
San Juan Islands - 40nm
- Tidal range: 10'
- Season: June-Sept.
- Boats: All types
- Beautiful, majestic scenery
- Bring your passport if going to Canada
- Vancouver Island - Empress hotel, Butchart Gardens
- Orcas! – May-Oct
- Catch crab , gather oysters
- Lavender farms
- Wineries, breweries & cideries



Chartering The World



PACIFIC NORTHWEST





Chartering The World

SOUTHERN CALIFORNIA

Channel Islands



- Cruising area:
 - SoCal Coast – 165nm
 - Channel Islands – 30nm
 - Anacapa
 - Santa Cruz
 - Santa Rosa
 - Catalina – 21nm

- Tidal range: 7'
- Season: Year round
- Boats: All types

- Watch for oil rigs and commercial traffic
- Dolphins and whales
- Charter companies have reciprocity with Club Nautique



Chartering The World



SOUTHERN CALIFORNIA





Chartering The World

BAJA, MEXICO



- Cruising area:
 - N/S of La Paz – 85nm
 - Coast and desolate islands
- Tidal range: 7'
- Season: Year round (desert climate)
- Wet season: Aug-Sep
- Dry Season: Mar-Jun
- Boats: Mostly sailboats

- La Paz only large town
- Grey & Humpback whales
- Dream Yacht Charter only charter company

Charter Bases



Chartering The World



BAJA, MEXICO

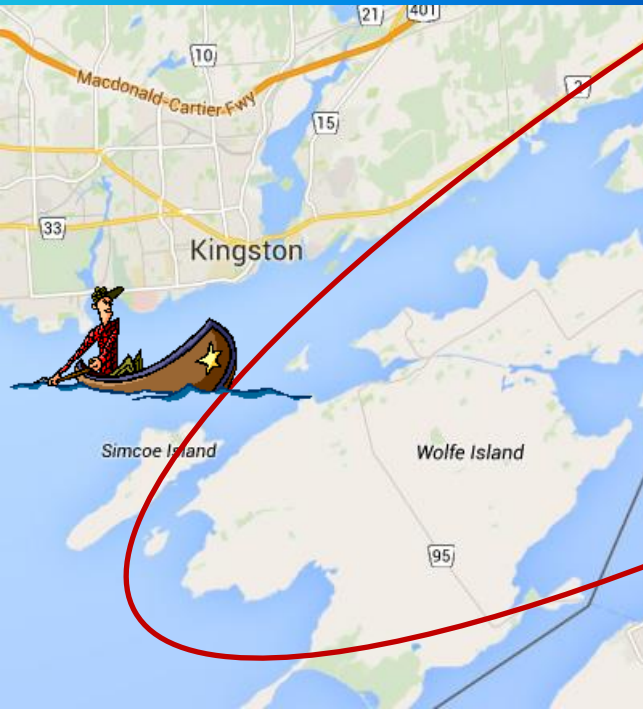
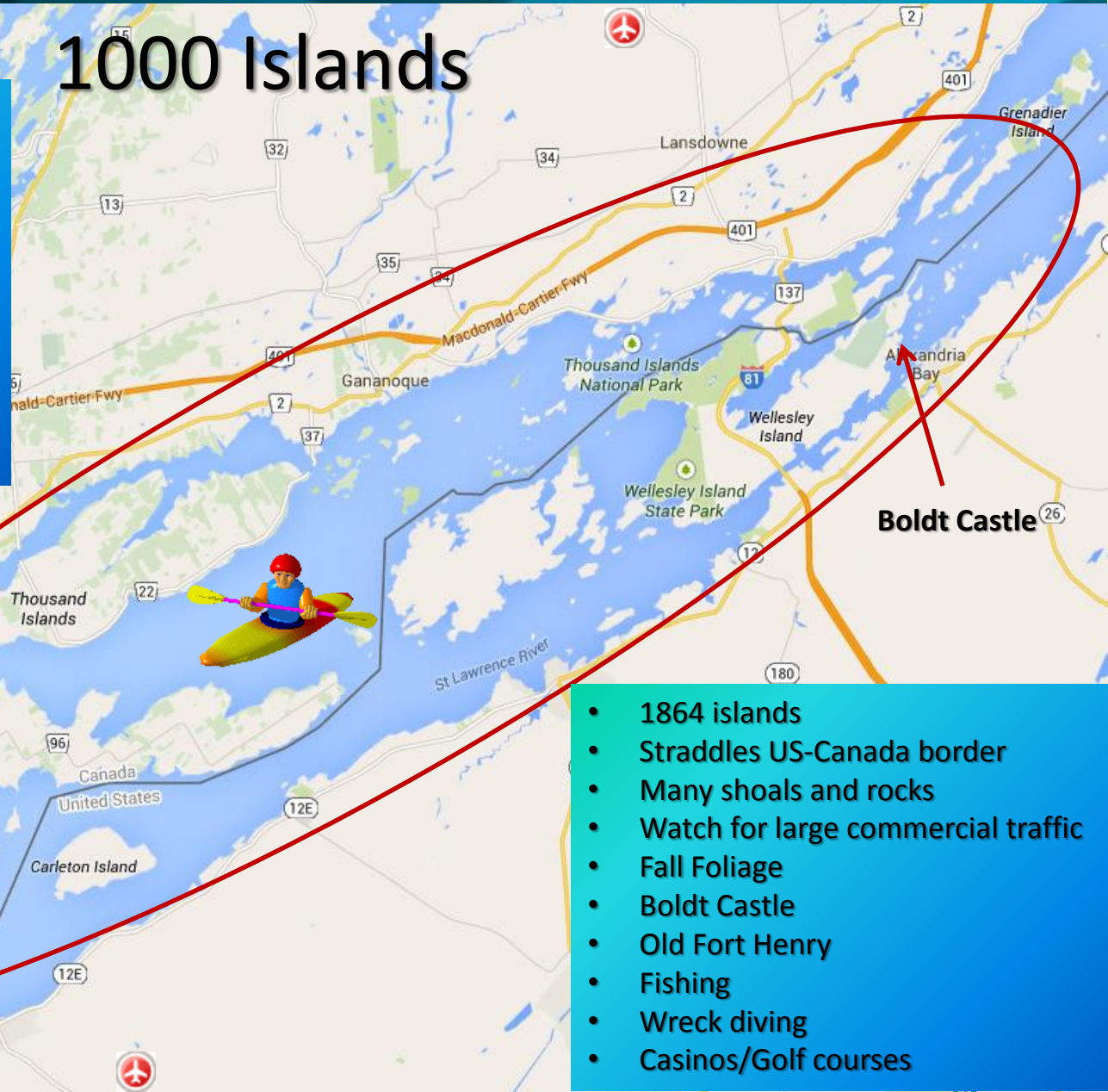




Chartering The World

1000 Islands

- Cruising area: 50nm
Islands and coast on St Lawrence
- Tidal range: none
- Season: Jun-Sep
- Boats: Power and Houseboats
- An island in the 1000 Islands definition means it must be above the water line 365 Days a year, and able to support 2 trees



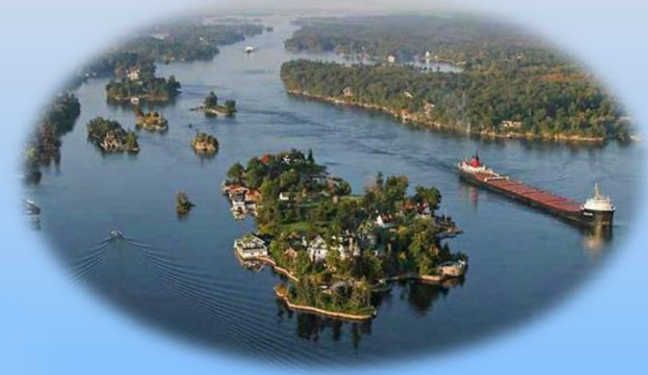
- 1864 islands
- Straddles US-Canada border
- Many shoals and rocks
- Watch for large commercial traffic
- Fall Foliage
- Boldt Castle
- Old Fort Henry
- Fishing
- Wreck diving
- Casinos/Golf courses



Chartering The World

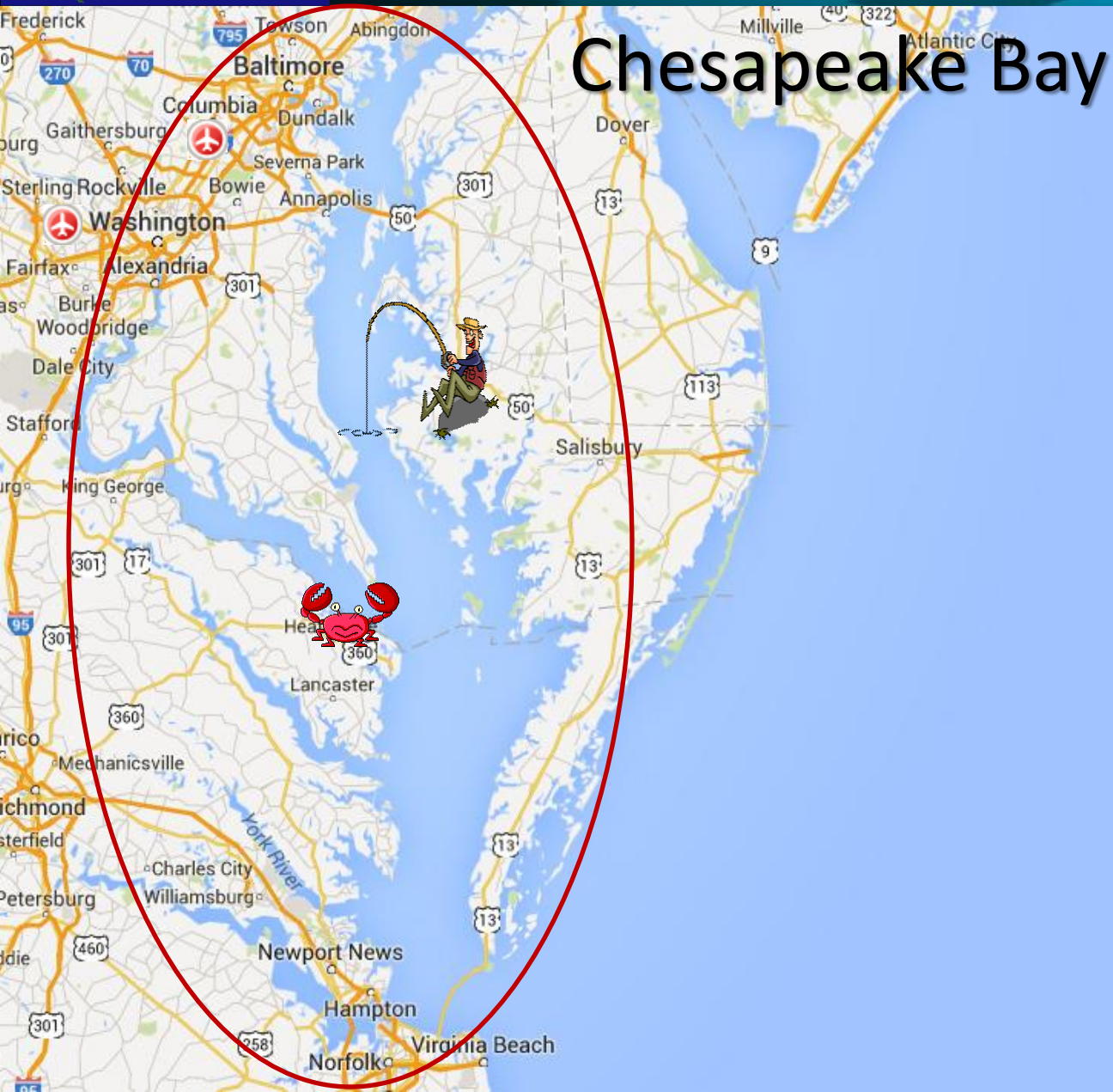


1000 Islands





Chartering The World



Chesapeake Bay

- Cruising area: 200nm
MD & VA coast and islands
- Tidal range: 2'
- Season: May-Sep
- Boats: All types

- Crab season – Apr- Dec
no license required





Chartering The World



Chesapeake Bay





Chartering The World





Chartering The World



BELIZE



- Cruising area: 130nm
Islands N/S of Placentia
- Tidal range: 2'
- Season: Nov-May
- Boats: Catamarans (shallow)

- Largest barrier reef in western hemisphere
- Blue Hole – 43 miles from mainland,
1000' across, 400' deep
- Limited provisioning



Chartering The World



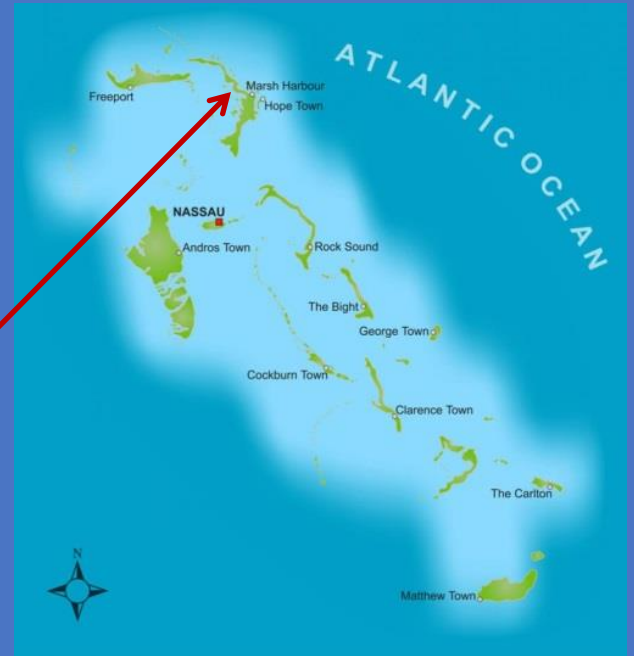
BELIZE





Chartering The World

THE BAHAMAS



- Cruising area: 50nm
East side of Abaco
- Tidal range: 3'
- Season: Nov-May
- Boats: Catamarans (shallow)





Chartering The World



THE BAHAMAS





Chartering The World

Spanish Virgin Islands, USVI & BVI



Spanish Virgin Islands

- 50nm cruising area
- 2 large and 2 small Islands

US Virgin Islands

- 70nm cruising area
- 3 Islands

British Virgin Islands

- 70nm cruising area
- 20 Islands

- Cruising area: 80nm
- Spanish Virgin Islands
- US Virgin Islands
- British Virgin Islands
- Tidal range: 2'
- Season: Nov-Jun

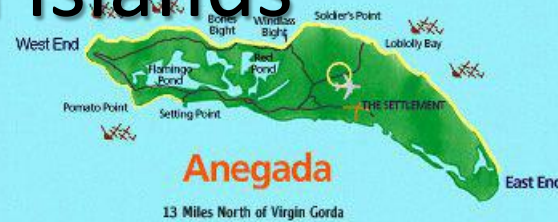
- Air Temp High Avg: 84F-88F
- Winds Avg: 10-12 kts (Xmas winds 20+)
- Water Temp Avg: 79F-82F
- Boats: All types
- Currency: US dollars



Chartering The World

British Virgin Islands

- Chartering 101
- Economy & infrastructure geared towards charterers
- English/US Dollar/110VAC
- No chain hotel/no golf courses/ no casinos
- 20 Islands
- Christmas winds 20+
- The Baths/Bubbly Pool/Willy T's
- Foxy's/Soggy Dollar/Bitter End YC/Cow Wreck Beach
- Painkillers/Dark & Stormy's

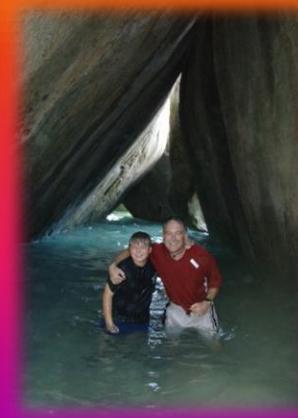




Chartering The World



British Virgin Islands

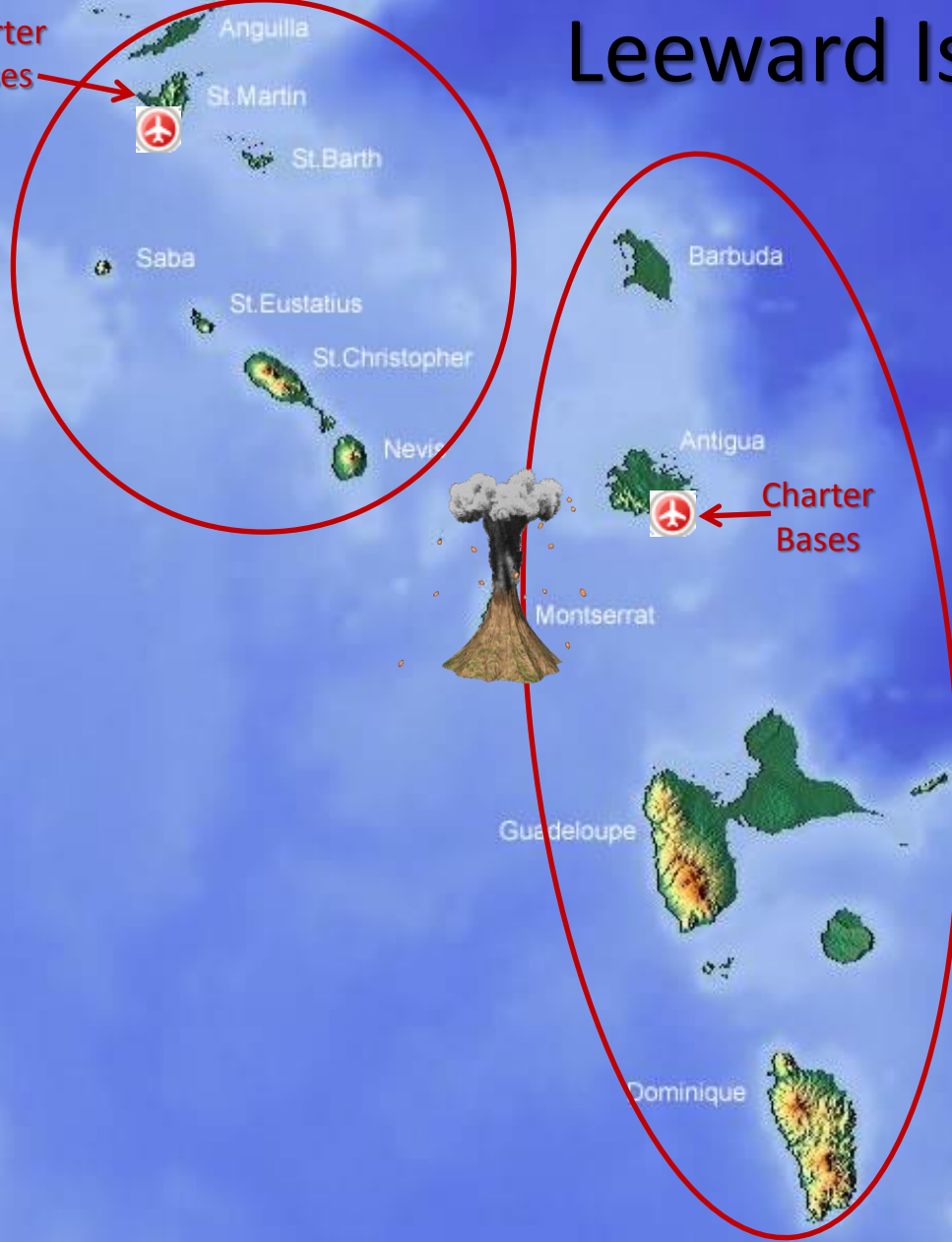




Chartering The World

Leeward Islands

Charter Bases



- Cruising areas:
- Anguilla to Nevis – 75nm
- Barbuda to Dominique – 150nm
- Tidal range: 2'
- Season: Nov-May
- Boats: All types
- Montserrat off limits because of active volcano
- St Barth expensive and chic



Chartering The World



Leeward Islands



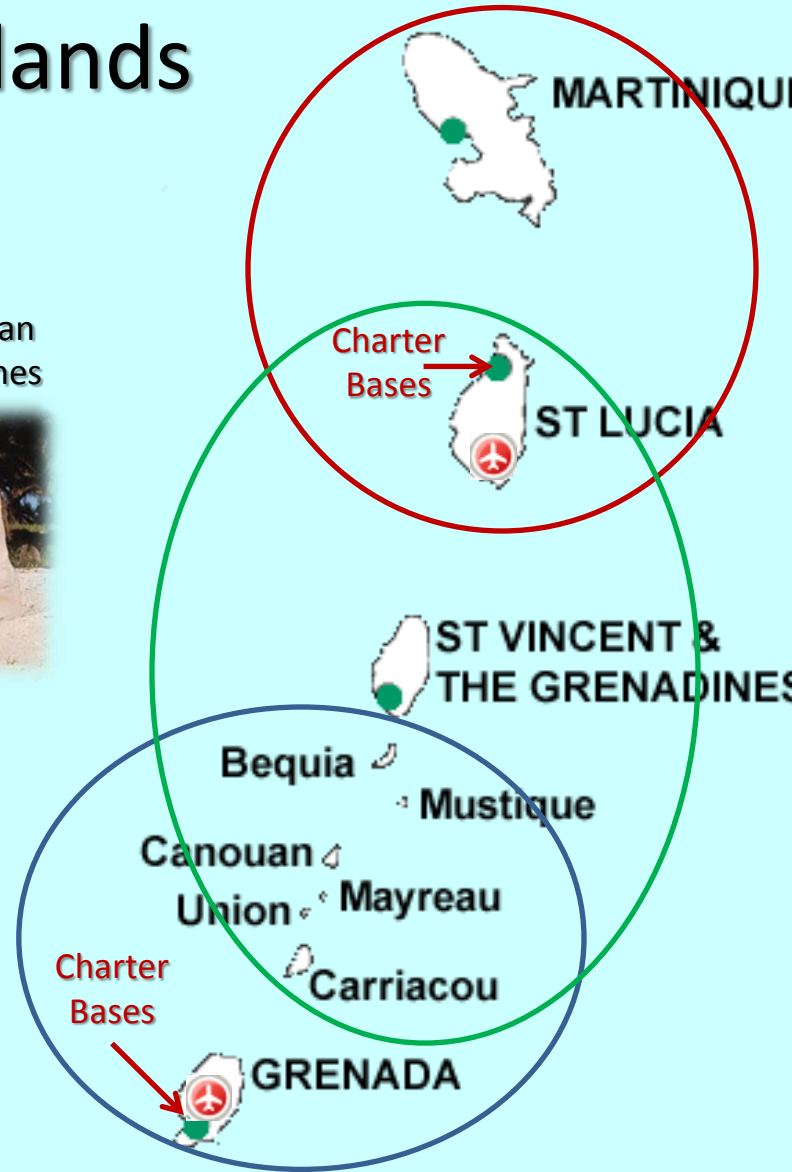


Chartering The World

- Cruising areas:
 Martinique to St Lucia – 70nm
 St Lucia to Carriacou – 100nm
 Bequia to Grenada – 70nm
- Tidal range: 2'
- Season: Nov-May
- Boats: All types
- St Vincent is dangerous!

Windward Islands

Pirates of the Caribbean
filmed in The Grenadines





Chartering The World



Windward Islands





Chartering The World



- Cruising area: 50 nm
360 islands
largest Ilha Grande
- Tidal range: 2'
- Season: Dec-Mar
- Boat: All types

- Angra dos Reis -105 miles south of Rio
- Angra dos Reis is very industrial.
Oil refinery, Nuclear power plant, railway heads
- Clean water as opposed to Rio de Janeiro



Chartering The World

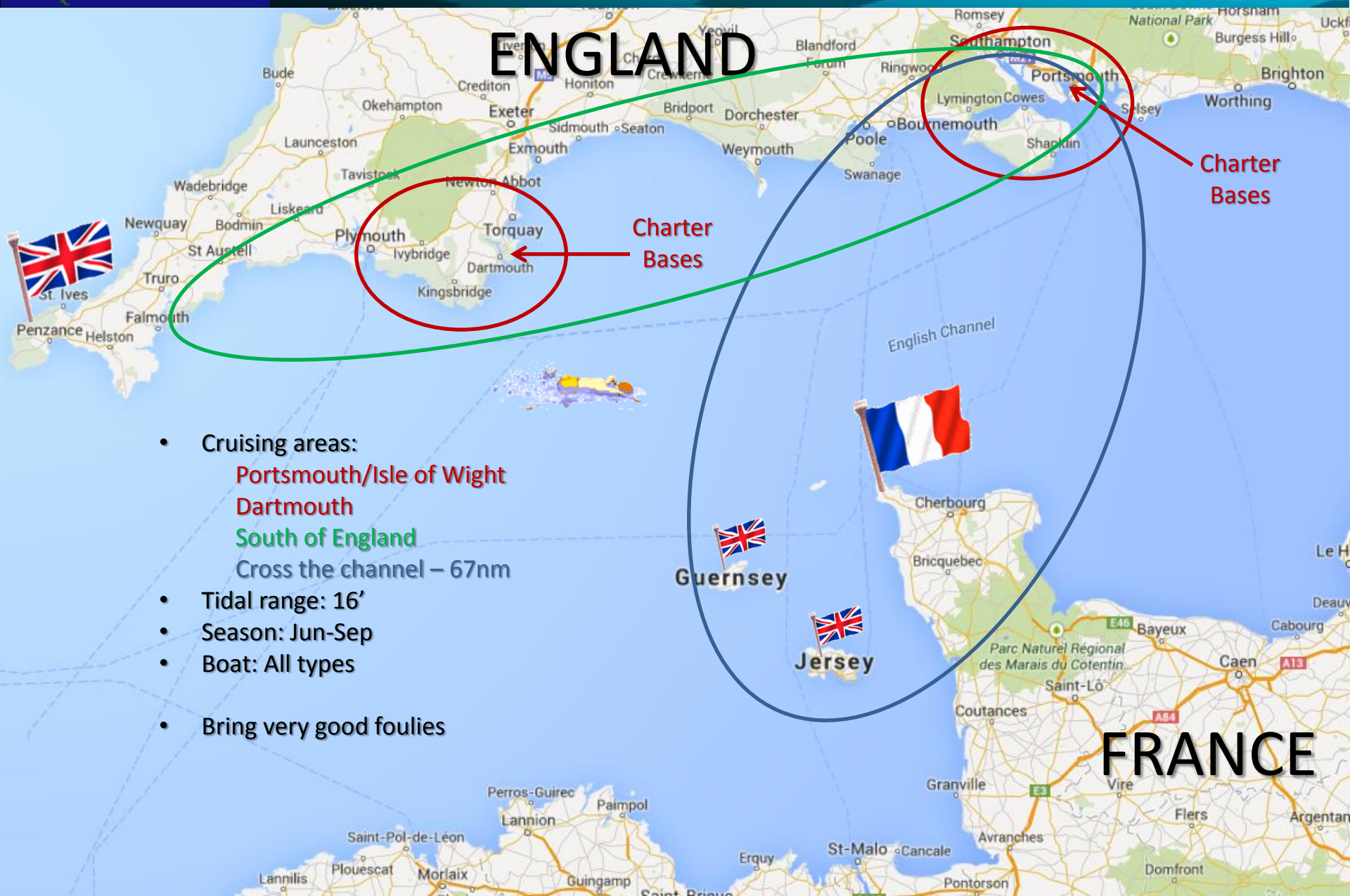


BRAZIL





Chartering The World



ENGLAND

FRANCE

Charter Bases

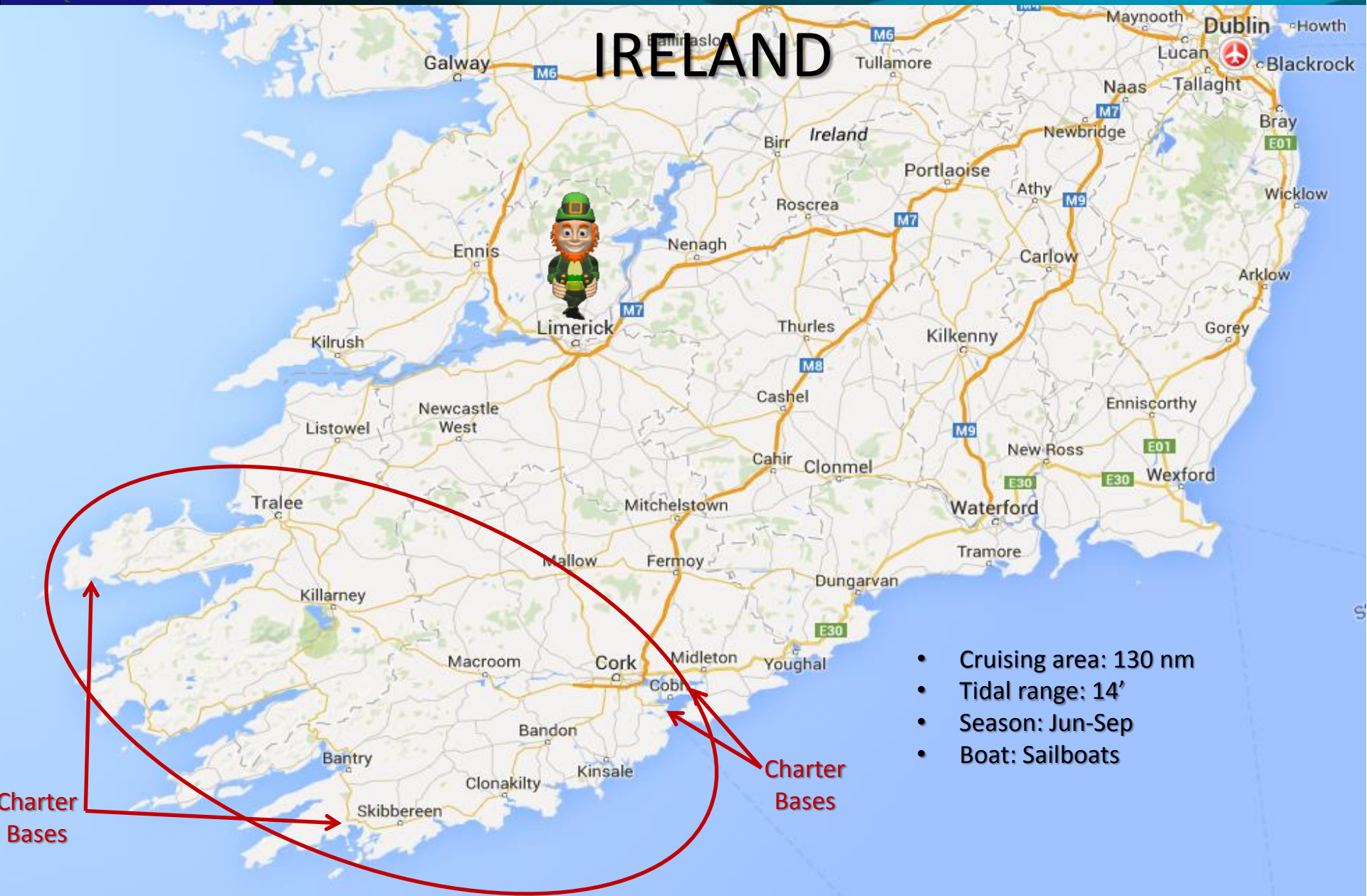
Charter Bases

- Cruising areas:
 Portsmouth/Isle of Wight
 Dartmouth
 South of England
 Cross the channel – 67nm
- Tidal range: 16'
- Season: Jun-Sep
- Boat: All types
- Bring very good foulies





Chartering The World



- Cruising area: 130 nm
- Tidal range: 14'
- Season: Jun-Sep
- Boat: Sailboats



Chartering The World



ENGLAND

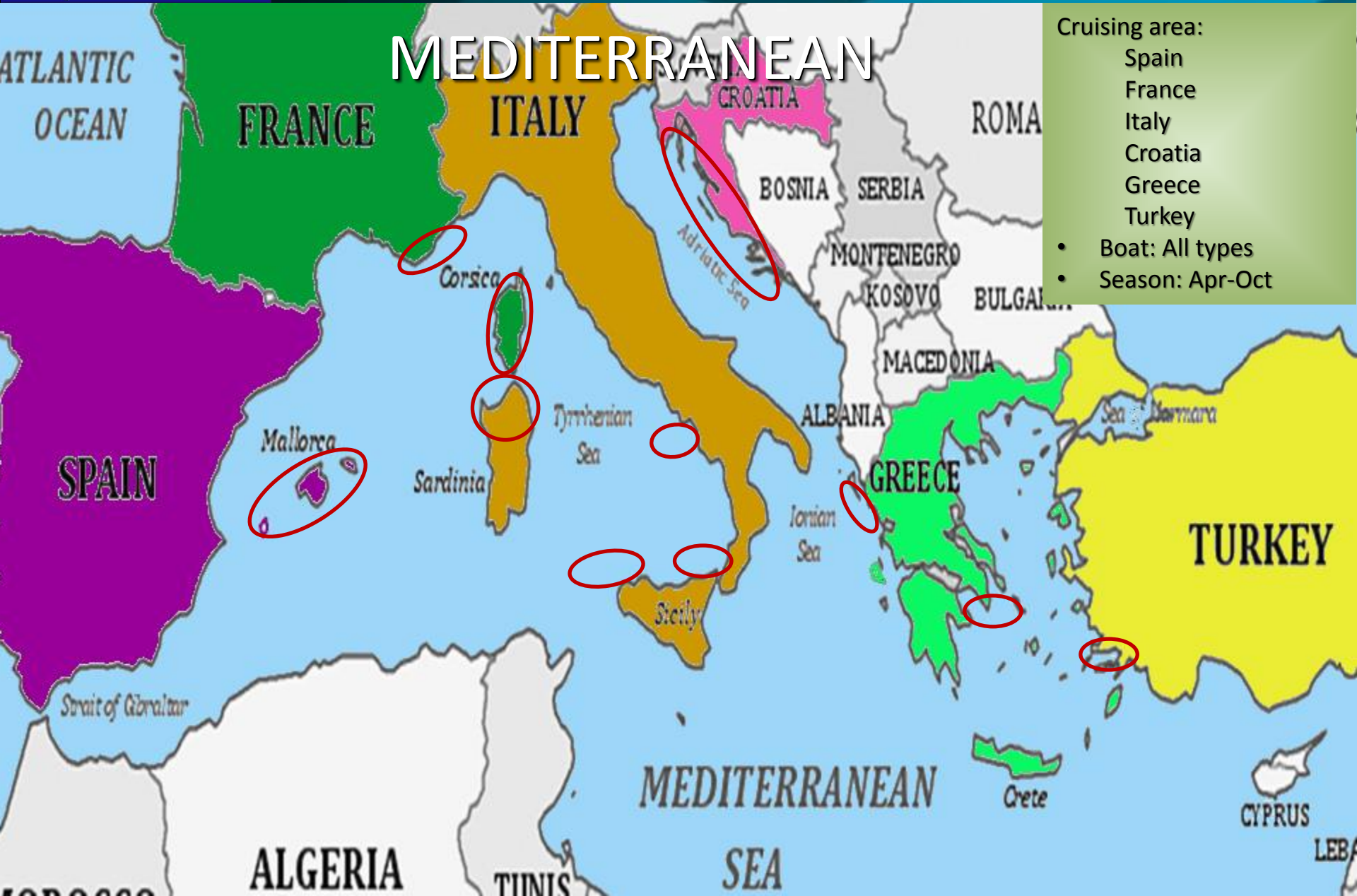


IRELAND





Chartering The World



MEDITERRANEAN

- Cruising area:
- Spain
 - France
 - Italy
 - Croatia
 - Greece
 - Turkey
- Boat: All types
 - Season: Apr-Oct



Chartering The World

SPAIN – Balearic Islands

- Cruising area: 150 nm
100 miles off coast of Spain
Mostly Majorca
- Tidal range: 2'
- Season: May-Oct
- Boat: All types
- Expensive!





Chartering The World



SPAIN – Balearic Islands

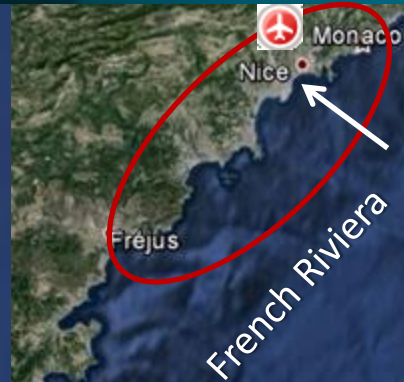




Chartering The World



- Cruising areas:
 - French Riviera – 40 nm expensive!
 - Corsica – 100nm
 - Mountains, fjords, sandy beaches, sea caves
 - Straits of Bonifacio Islands
- Tidal range: 2'
- Season: May-Oct
- Boat: All types
- Many movies filmed on coast



FRANCE



Corsica

Ajaccio





Chartering The World



FRENCH RIVIERA

CORSICA





Chartering The World

ITALY

- Cruising areas:
- Sardinia – 20 nm
- Sicily – 90 nm
- Aeolian Islands – 62 nm
- Gulf of Naples – 65 nm
- Tidal range: 2'
- Season: May-Oct
- Boat: All types

Charter Bases



Sassari

Sardinia



Cagliari

Rome



Lazio



Charter Bases



Naples

Campania

Bari

Apulia

Basilicata



Gulf of Naples

Calabria



Catanzaro

Charter Bases

Aeolians

Sicily

Charter Bases



Palermo

Messina

Marsala

Sicily

Catania



Chartering The World



GULF OF NAPLES

SARDINIA

SICILY/AEOLIANS





Chartering The World



- Cruising area:
- Dalmatian coast - 250 nm
- Tidal range: 2'
- Season: May-Oct
- Boat: All types

- Recently joined EU
- Klapa – A Cappella street folk singers



Chartering The World



CROATIA





Chartering The World

GREECE/TURKEY



- Cruising areas:
 - Greece
 - Ionian coast – 110 nm
 - Cyclades Islands – 90 nm
 - Turkey
 - Gulf of Gokova – 80nm
- Tidal range: 2'
- Season: May-Oct
- Boat: All types
- Deep anchorage
- Bow and stern Med mooring
- Poor snorkeling



Chartering The World



GREECE

TURKEY

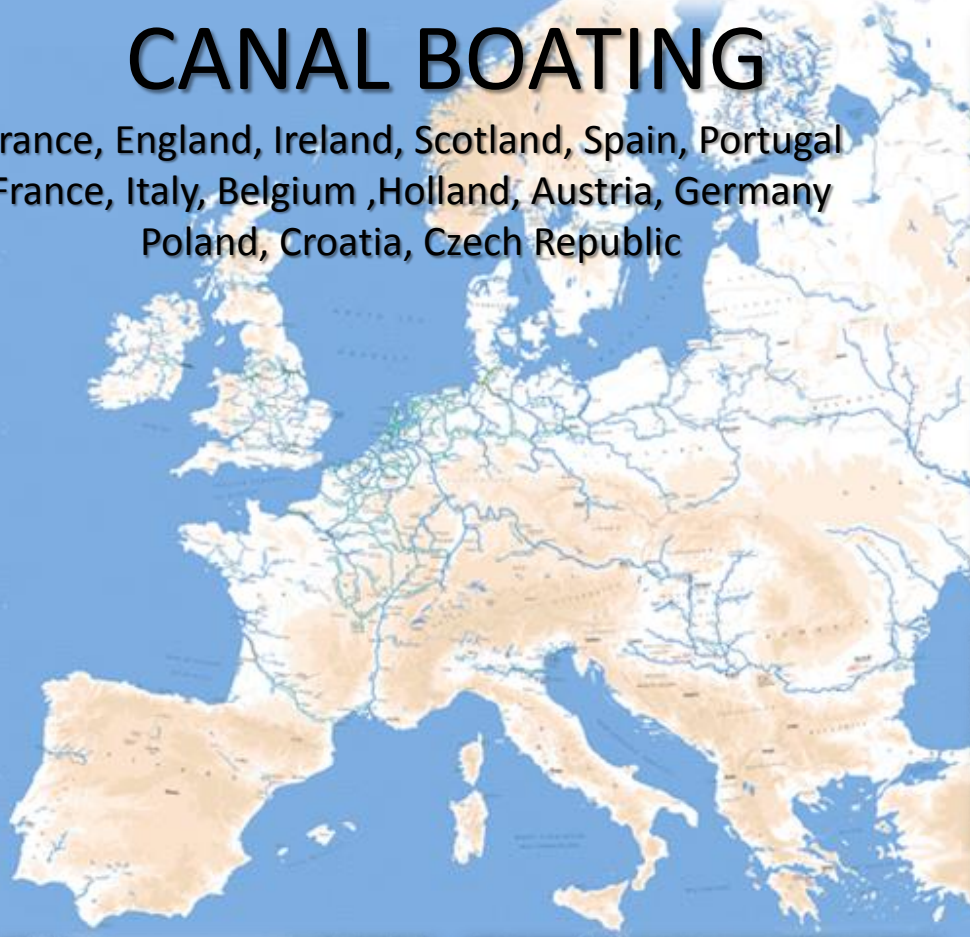




Chartering The World

CANAL BOATING

France, England, Ireland, Scotland, Spain, Portugal
France, Italy, Belgium, Holland, Austria, Germany
Poland, Croatia, Czech Republic





Chartering The World

INDIAN OCEAN - Seychelles



- Cruising area: 30 nm
- 800 nm west of Africa
- Oldest granite islands on earth
- Tidal range: 6'
- Season May-Sept
- Boat: Catamarans

- Smallest nation in Africa, off Kenya



Chartering The World



INDIAN OCEAN - Seychelles



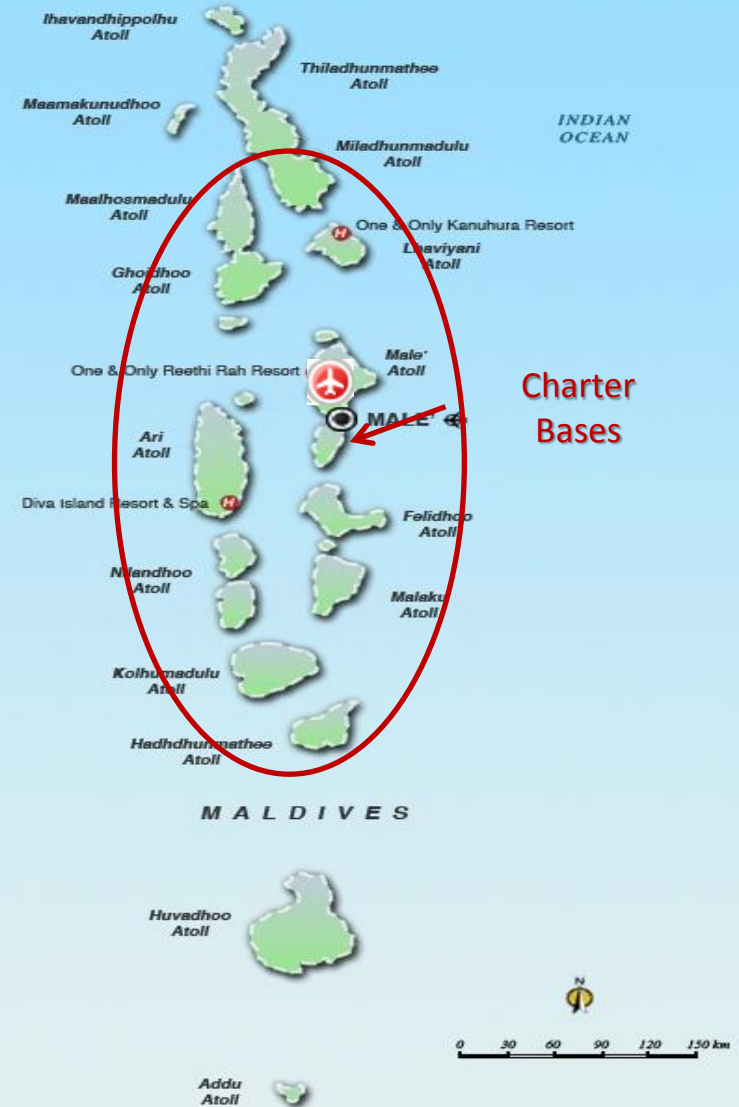


Chartering The World

INDIAN OCEAN - Maldives



- Cruising area: 275 nm
1190 Islands (26 atolls)
400 nm south of India
- Tidal range: 2'
- Season: Nov-April
- Boat: Catamarans
- Multitude of upscale resorts.
- Lowest country in the world. 7.8' max.
- 2004 tsunami had 14' waves.
21 resort islands closed. 6 destroyed.





Chartering The World



INDIAN OCEAN - Maldives





Chartering The World



THAILAND



BANGKOK

CAMBODIA



Saig
Ho C

Similan
Islands

Charter
Bases

Phi Phi
Islands

Langkawi

- Cruising areas:
 Similan Islands – 54nm
 Phi Phi Islands – 28nm
 Langkawi (Malaysia) - 50nm
- Tidal range: 8'
- Season Nov-Apr
- Boat: Monohulls and Catamarans
- Langkawi in Malaysia (one way charter)

MALAYSIA



Chartering The World



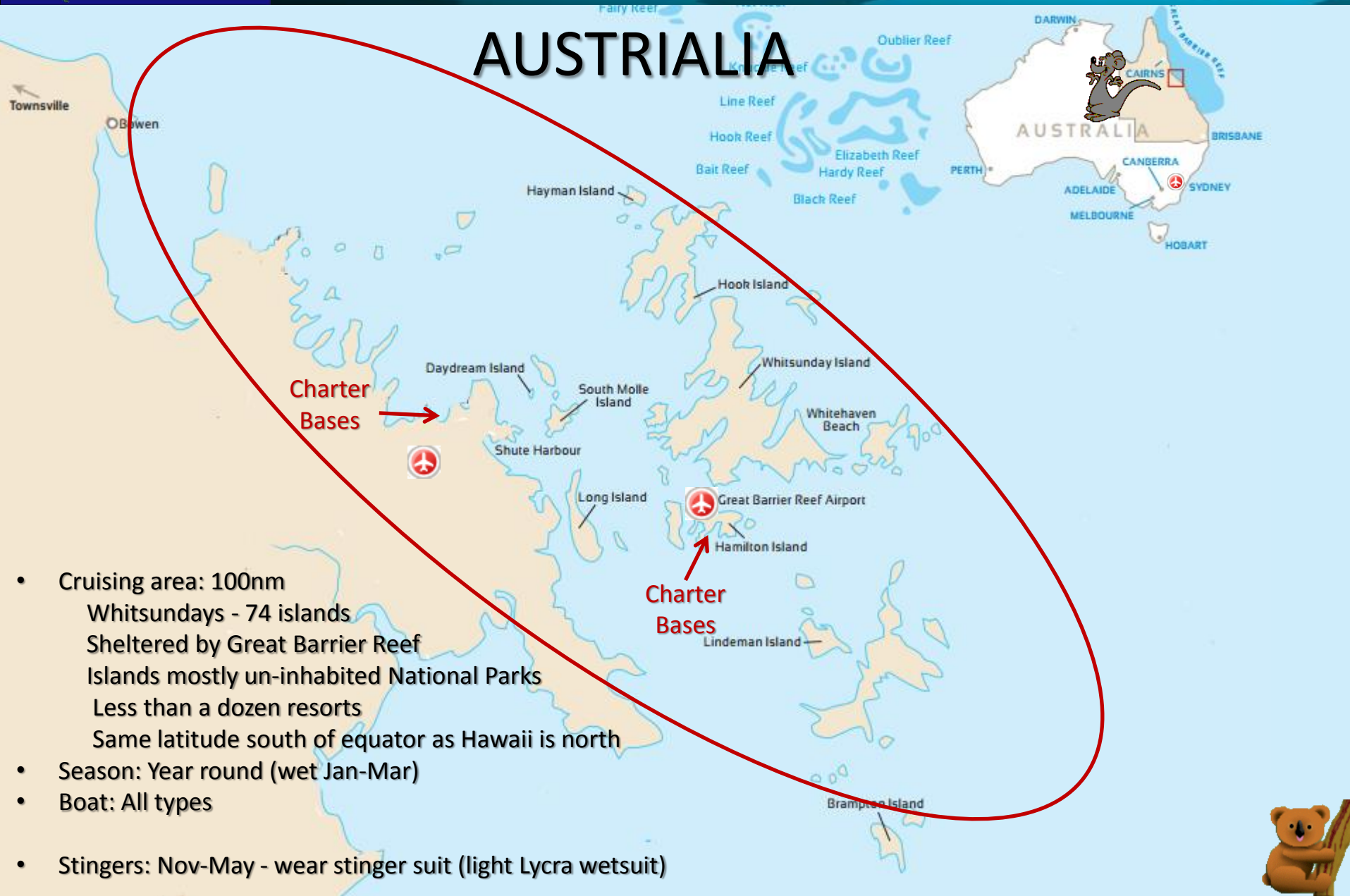
THAILAND





Chartering The World

AUSTRALIA



Charter
Bases

Charter
Bases

- Cruising area: 100nm
 - Whitsundays - 74 islands
 - Sheltered by Great Barrier Reef
 - Islands mostly un-inhabited National Parks
 - Less than a dozen resorts
 - Same latitude south of equator as Hawaii is north
- Season: Year round (wet Jan-Mar)
- Boat: All types
- Stingers: Nov-May - wear stinger suit (light Lycra wetsuit)





Chartering The World



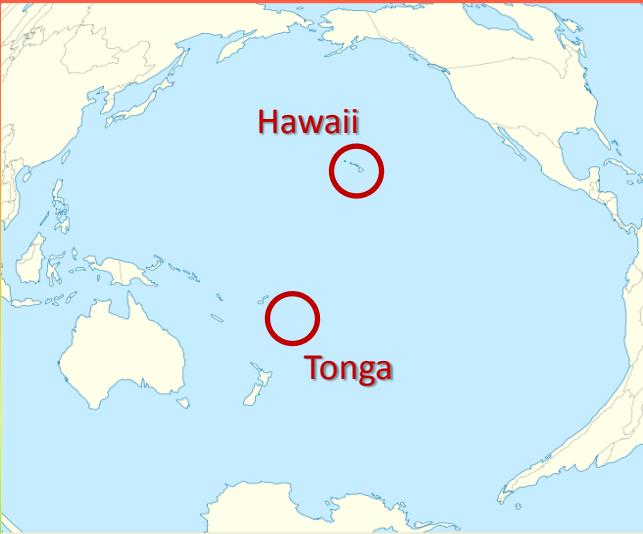
AUSTRIALIA





Chartering The World

SOUTH PACIFIC - TONGA



Hawaii

Tonga

- Cruising area:
Vava'u Group – 20nm
41 islands
- Tidal range: 3'
- Season: May-Sept
- Boat: Monohulls and Catamarans
- Many Reefs



VAVA'U GROUP

KOTU GROUP

HA'APAI GROUP

TONGA

TONGATAPU GROUP

International Airport

Charter Bases



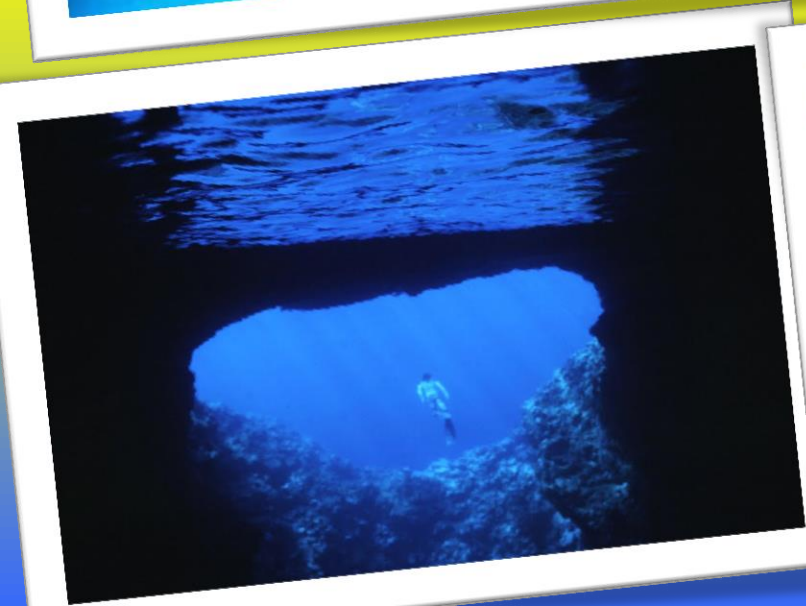
Vava'u



Chartering The World



SOUTH PACIFIC - TONGA





Chartering The World

SOUTH PACIFIC - TAHITI



- Cruising area: 50 nm
Part of the Society Islands
Raiatea
Tahaa
Bora Bora
Huahine
- Tidal range: 2'
- Season: May-Sept
- Boat: Monohulls and Catamarans
- LAX to Tahiti – 8 hrs
- Tahiti to Raiatea – 40 minutes
- Mo'orea day trip (ferry or plane)



Chartering The World



SOUTH PACIFIC - TAHITI



Chartering The World

A TYPICAL CHARTER

Example of a typical one week charter (Sat-Sat)

Prior to booking: Confirm entire crews goals, desires, skill set, compatibility.

Friday:

Arrive Friday a day before your charter starts.

Plan to sleep aboard (might have to pay extra)

Get the keys to your boat 6PM Friday

Buy/store provisions – no cardboard on boat (bugs). Put refrigerated items in zip lock bags.

Check out boat system and boat inventory on your own

Saturday:

Do pre-cruise with charter base manager

Attend morning chart briefing

Rent Cooler, rafts, floaties, paddle boards, SCUBA equipment, kayaks, inverter etc.

Confirm water and fuel tanks are topped off

Depart charter base around noon

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A TYPICAL CHARTER - continued

Example of a typical one week charter (Sat-Sat)

Sunday – Friday

Six full days of nautical fun

water management

**limit shower length, brushing teeth, cleaning dishes, washing deck
waste management**

close Y valve in anchorage, dump in open water. No toilet paper

battery management

Turn off lights, charge batteries 1 hour AM, 1 hour PM

Saturday:

Return boat to charter base by 9AM (plan to be someplace close the night before)

Refill fuel if required

Do post cruise with charter base manager, return rental items and cell phone

Fly home

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CHARTERING CHECKLIST

Space is at a premium so pack everything in SOFT luggage (i.e. sailing/duffel bag).
Put all essential items in your carryon.

What To Bring For A Warm Climate Charter

Clothing

- Short sleeve shirts and tee shirts - (durable, quick dry, washable)
- Shorts with zip pockets
- Swim suits with zip pockets/Sarongs/Pullovers
- Light sweater/jacket
- Shoes – deck shoes, hiking shoes, water/reef shoes
- Hat with clip/strap
- Rain jacket with hood – something very light that zips up

Non Clothing

- Passport/Drivers license/Sailing certifications/SCUBA card and cash.
- Medications – if prescription bring enough for entire trip
- Any special dietary needs
- Suntan lotion – waterproof
- Polarized sunglasses – 2 pair
- Bug repellent/Bug bite medication
- Camera – extra film/memory cards
- Music – IPOD/CDs/MP3 player etc. including all chords
- Flashlights (can't have enough)
- Rechargeable batteries and battery chargers
- DC to AC inverter (with AC extension cord) (if not provided)
- Reading material/Games/Playing cards
- Clothes pins – strong ones
- Air/fabric freshener
- Duct/boat tape

Non Clothing – cont.

- Bungee Cords
- Dry bags
- Lead line - to confirm fathometer
- Zip lock bags (1 gal.) and garbage bags (waste basket sized and 13 gal.)

Optional

- sailing gloves, long pants and long sleeve shirt for snorkeling
- charts/handheld GPS/binoculars/cruising guides
- flags/pennants – identify your boat during the day
- bicycle light – identify your boat at night
- adult PFD's – Type II on boat. Bring children sized PFDs.
- extra towels and bedding
- dingy ladder
- butane lighter (for stove and BBQ)

What NOT To Bring For A Warm Climate Charter

- Too many clothes– you're in shorts/bathing suits and tee shirts most of the time
- snorkel gear – adult masks and fins usually provided

Additional Expenses

- Airfare/airport transfers
- Provisions
- Mooring/Docking fees
- Rentals: Cooler/floaties/rafts/SCUBA/kayaks/paddle board

Chartering The World

INFO & CHARTER COMPANY WEBSITES

To download the Chartering The World presentation go to -

<http://tinyurl.com/CharteringTheWorld>

Download the large Microsoft powerpoint show file (.ppsx 152M)

Any issues please contact me at rwitel@gmail.com

Rod Witel

World Wide Charter Companies

Moorings - <http://www.moorings.com/>

Sunsail - <http://www.sunsail.com/>

Dream Yacht Charters - <http://www.dreamyachtcharter.com/>

Pacific Northwest Charter Companies

Windworks – <http://www.windworkssailing.com/>

San Juan Yachting - <http://sanjuanyachting.com/>

Anacortes Yacht Charters - <http://www.anacortesyachtcharters.com/>

1000 Islands NY/Canada

1000 Islands Yacht Charter <http://www.1000islandsyachtcharter.com/>

Houseboat Holidays - <http://houseboatholidays.net/>

European Canal Boat Charter Companies

Le Boat - <http://www.leboat.com/>

Nicols - <http://www.boat-renting-nicols.co.uk/>

South Pacific

Tahiti Yachts - <http://www.tahitiyachts.com/>

Caribbean Charter Companies

Footloose - <http://www.footloosecharters.com/>

Horizon - <http://horizonyachtcharters.com/>

TMM – <http://sailtmm.com/>

Conch - <http://www.conchcharters.com/>

Tradewinds - <http://www.tradewindscruiseclub.com/>

COYA - <http://www.cyoacharters.com/>

BVI - <http://www.bviyachtcharters.com/>

World Wide Yacht Brokers

The Global Sailor - <http://www.theglobesailor.com/>

Find My Charter - <http://www.findmycharter.com/>

Ed Hamilton - <http://www.ed-hamilton.com/>

LateSail - <http://www.latesail.com/>

Sail Connections - <http://www.sailconnections.com/>

Ireland

<http://baltimoreyachtcharters.com/>

<http://www.sovereignsailing.com/yacht-charter-ireland/>

Chartering The World



Thanks for attending.

Now go out and
Charter the World!